



A full service governmental relations firm next to the Virginia State Capitol. Representing our clients for more than 25 years, effectively and ethically.

***“It's all about Integrity...  
Experience...Relationships.”***

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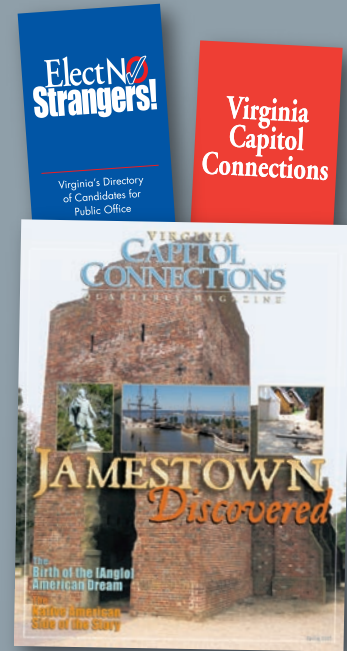
  
**DAVID BAILEY**  
Associates

If you are looking for a top-notch, expert government relations firm, large and experienced enough to tackle the toughest issues, yet personal enough to know each client very well, then you have come to the right place! David Bailey Associates is such a firm. For over 25 years we have developed relationships with legislators, officials, and staff from both sides of the aisle. David Bailey Associates is a name that is recognized and respected. We are located in Old City Hall, between the General Assembly Building and the Patrick Henry Building, just across from the Capitol.

Government relations is a big part of what David Bailey Associates does. But it's not the only part! We write, publish, and promote. We have staff with experience in magazine and book publication, television shows and webcasting. We can develop press campaigns, including

## Media

press conferences and massive press releases. We have excellent writers and photographers right here on staff. We publish three annual publications and a quarterly magazine.



Our Company's Mission is to foster effective and ethical governmental relations. By pursuing this mission, we are making the Commonwealth of Virginia an even greater place in which to live. Our professional team is committed to providing the best in governmental relations and related services.

## Mission Statement

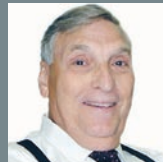
## Lobbying/ Business Consulting

We have longstanding, mutually respectful relationships with legislators and governmental officials, who recognize that they can turn to David Bailey Associates for truthful, detailed information about the issues of the day. Our professional, registered lobbyists have time to study your issues, visit lawmakers, and keep up with changes that occur in bills as they make their way through the process. We know how to make the best possible presentation of your point of view.

In addition to lobbying, David Bailey Associates provides business consulting. We can help business representatives meet and mingle with key government decision makers. Those introductions can lead to new business ideas and opportunities. David Bailey Associates can work with you to increase your market share. We enjoy seeing your business prosper.



David Bailey — Our Lead Lobbyist for over 25 Years



Tom Hyland — Client Advocacy & Communications



Kristen Bailey-Hardy — Client Advocacy & Communications

Christian Rickers — Client Advocacy & Communications



Larry Slagle — Client Relations



Brian Barrier — Interactive Design and IT Support

Interactive Design and IT Support

## Staff

Additional info at [www.DavidBaileyAssociates.com](http://www.DavidBaileyAssociates.com)

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# Clients

David Bailey Associates promotes a wide variety of clients throughout the Commonwealth of Virginia.

Our clients include:

- Businesses
- Nonprofits
- Professional Associations
- Public Safety Associations

*David Bailey Associates is positioned to serve you.*

# Contact

David Bailey Associates for:

- Business Development
- Lobbying
- Coalition Development
- Grassroots Organizing
- Public/Media relations
- Consultations on Potential Legislation
- Advocacy Training
- Related Services

[www.DavidBaileyAssociates.com](http://www.DavidBaileyAssociates.com)